CASE STUDY

GlobalMed®

The World's #1 Telemedicine Company uses JSDefender - PreEmptive Protection for JavaScript

WHO IS GLOBALMED

GlobalMed powers the world's largest, most advanced virtual health platform that supports patients at any point in the continuum of care. GlobalMed also offers white-label versions of their systems so that providers can self-brand their virtual care offerings to strengthen the patient relationship with their organization. With over 25 million telehealth consults delivered in 60 countries GlobalMed specializes in both federal and commercial spaces. Their virtual health solutions are used at the VA, DoD, The White House Medical Unit, and world-wide in clinics and hospitals in urban and remote areas, even villages in Africa.

GETTING A "SECOND OPINION"

GlobalMed was using competitor products - a JavaScript obfuscator from one provider, and a .NET solution from another provider - to protect their application. Earlier in the year, the subscription to their JavaScript solution expired, and the provider "drastically ramped up" the price. The price increase was about 5x more than what they were previously paying. After meeting with the company to discuss the massive price increase, GlobalMed's leadership decided to look for alternatives. After researching JavaScript protection products, GlobalMed's CTO encouraged the team to contact PreEmptive and evaluate JSDefender.

FINDING SUCCESS

Not only did GlobalMed find a cost effective solution with JSDefender, they were also able to use PreEmptive's .NET solution, Dotfuscator, at no additional cost and simplified protection with one vendor, not two.

Conclusion

> **"** JSDefender totally met what we needed. We needed obfuscation to protect our IP. **"**
>
> James Godziela
> **Senior Software Engineer**

Implementation

James Godziela, the Senior Software Engineer at GlobalMed, on JSDefender's implementation: "Once we read the documentation it went well. Our previous solution treated every file individually. JSDefender treats things like a project."

How does JSDefender compare to your previous JavaScript protection solution? "With the competitor - you log into their web app. We zip up our files, send them up to their web application, run through their model, download the results into a zip file, extract to the known directory, and copy it all back to the main project directory. With JSDefender, we don't have to go to a web page and the process occurs all on my local computer - making things quicker. I prefer this method."

Were you concerned about sending code to a remote service: "Absolutely. You are dealing with a third party and we are much more comfortable with it being on one of our managed machines and not on theirs. They could easily steal our IP and we would have had no clue."